

**Russian Export Week 2023: Business Negotiations Day**

28 September 2023

HOSTED BUYER PROGRAM**Acceptance Form**

Once you Register and Submit the HBP Acceptance Form, your company profile will be screened and evaluated (process time 2-3 weeks)

Southern Exhibition Company, LLC as the Organizer of the **Business Negotiations** edition of the **Russian Export Week** (hereinafter referred to as the REW, the Event) implements an exclusive loyalty program for buyers, under which it covers part of the costs of their stay in order to participate in the Event:

PROGRAM INCLUSIONS

- Accommodation at the Red Point four-star hotel (Four Points by Sheraton of Marriott International until June 2022), 4 Kongressnaya St., Krasnodar (hereinafter referred to as the Hotel) in a single room on the dates of the Event
- Ground transfer between Sochi / Mineralnye Vody / Stavropol airport and Red Point Hotel
- Breakfasts, lunches and dinners according to the Buyer's program of stay
- Entrance ticket for the business reception on the day of the Event
- All-round support and assistance at the Event

PROGRAM EXCLUSIONS

- Flight tickets to/from Sochi, Mineralnye Vody, Stavropol
- Any personal extras at the hotel. These should be settled directly with the hotel upon your departure
- Hotel upgrades
- Taxi fares if arriving/departing outside hosted buyer program dates or for personal use
- Visa support, visa and consular fee
- Travel insurance. Please ensure that you have comprehensive travel insurance to cover your trip to Russian Federation. This should cover:
 - Cancellation, alteration, curtailment, rearrangement, replacement or terrorism
 - In the event of illness, personal injury or circumstances beyond your control which prevent you travelling to or from Russian Federation as planned
 - Medical expenses – in the event that you need medical treatment or emergency repatriation
 - Personal property and business equipment – in the event of loss, theft or damage
 - Political and natural disaster evacuation such as war, floods or volcanic eruption
 - Personal liability
 - Death or personal injury
- Covid-19 tests: the Organizer does not cover the costs for any PCR or antigen tests to fly in order to attend the event or return to your home country
- Transfer costs from your home to your local airport/train station

TERMS AND CONDITIONS**I. Registration and Qualification Process**

1. Once you submit the Hosted Buyer's application form on www.russianexportweek.com, your company profile will be screened and evaluated (Process time is 2-3 weeks). By submitting the registration form you confirm that you have read and agreed with the Terms and Conditions of this statement.



2. Organizer will only accept one hosted buyer application per buyer (company). In the event of more than one application being received, the first application will be processed
3. Cancellations and/or changes must be emailed to the Organizer giu@uvk-expo.ru no later than **July 15, 2023**.
4. Acceptance to the Hosted Buyer Program is at the discretion of South Exhibition Company (UVK). A hosted buyer who does not meet the qualifying criteria will be given the opportunity to attend as a visitor and may be able to take advantage of travel and hotel offers but on their expenses.
5. Organizer reserves the right to decline a hosted buyer’s application without necessarily providing a reason for doing so. The Organizer reserves the right to cancel the participation of a hosted buyer, including after the buyer’s acceptance onto the program; for example, should it become apparent that the buyer is unlikely to fulfil their obligations and commitments to the program
6. The Organizer does not allow persons under the age of majority (18+, in accordance with Russian law) to be accredited as a buyer

II. Appointments & Matchmaking Sessions

1. Each qualified buyer attends the Event, first and foremost to do business with the participants of the Business Negotiations Day. A hosted buyer is required to attend the Event for the full program on 28 September, 2023.
2. Hosted Buyers are committed to use a personal account at www.russianexportweek.com and MatchMaking to schedule meetings with participants.
3. Each Hosted Buyer is committed to hold a minimum of 10 meetings with the Event participants noted in the MatchMaking schedule by September 15, 2023.
4. The Organizer will monitor the schedule and will provide full assistance with Appointments & Sessions.

OTHER LEGAL STUFF

1. Information provided from any Buyer is treated as confidential
2. Any breach or failure to comply with the above Terms and Conditions may affect a Buyer's eligibility for the above benefits under the Hosted Buyers Program
3. Please review carefully the [REW2023 Terms and Conditions](#). This is where you find:

[General Terms and Definitions](#)

[Privacy Policy](#)

[Visitor Guidelines](#)

[Offer and Acceptance](#)

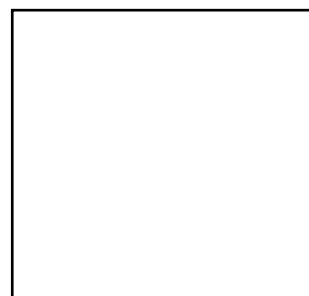
I Hereby confirm the acknowledgment of the above information and Russian Export Week 2023 Terms and Conditions

Company’s Representative
(First and Last Names) _____

Company Name _____

Signature _____

Company Stamp





Business Meetings and Negotiations

RUSSIAN EXPORT WEEK

Please sign this document and send its scanned copy to giu@uvk-expo.ru,
info@russianexportweek.com

RUSSIAN EXPORT WEEK 2023 Organizing Committee
SOUTH EXHIBITION COMPANY (UVK), LLC.